

SIMPLIFI YOUR BUSINESS



**WE ANALYZE, OPTIMIZE,
FORMULIZE, INTERNALIZE, SYNCHRONIZE,
YOU CAPITALIZE**

**OMNI
CHANNEL
RETAIL**



Vision

TCL Group should be a **Customer Oriented, Multi Technology, Multi Specialist** transport system in the Indian and International markets, with a **proven commitment to excellence** in every facet of activity and **pursuit of value based policies to satisfy aspirations** of society, customers, vendors, employees, shareholders and the transport industry.

Group Credibility

- Incorporated in 1958, as a "One Man, One Truck, One Office" company, now India's Leading integrated supply chain and logistics solutions provider.
- Extensive own infrastructure of 1000+ real time ERP enabled offices, modern warehouses of over 12 million sq.ft covered area with 6000+ strong workforce.
- TCL takes pride in being a good corporate citizen by adhering to good corporate governance practices and undertakes social economic welfare activities under the aegis of TCL Foundation.



Values that drive the Company



Customer Focus

For the customer with the customer



Ownership

To work with the passion of an entrepreneur, be self motivated & take pride of belonging with the company



Responsiveness

To make customer responsiveness our core competency and align all aspects of business to deliver our best



Empathy

To incorporate emotional intelligence into our day to day operations & create an enabling work environment ruled by respect for one and all

Single Window Solutions

It is with the amalgamation of many complimenting forces that a complete solution emerges. Group TCL has moved seamlessly internally within its divisions and externally across boundaries to serve business among various industry verticals by being an intrinsic part of the customer's logistics process.



Mission

- To be the **Most Admired** service provider of Integrated Supply Chain Solutions.
- To **Deliver Value** to our customers and stakeholders by adopting best practices and continuous innovation.

Supply Chain Management : Conceptualisation To Execution

- TCI SCS brings in a lot of commitment in its partnership with its clients. Being in a mission critical service industry, we design system and processes around your wish-list and monitor operations to the last detail in ensuring an agile and lean supply chain for you.
- Operating in the value space, SCS has a rich talent pool for key industry verticals to provided tailor made Solutions
 - Dynamic Supply Chain Network Design.
 - Supply Chain Execution : As a Lead Logistics Provider (3PL / 4PL)



Consultancy

With successful case studies of Network Design and Supply Chain Re-engineering across various industries, TCI SCS is well equipped to offer the best solution for your supply chain.

With complex supply chains yet abbreviated product life cycle, network re-design post GST:- Companies need to drive change smartly and efficiently. Our consulting service can help you achieve the same through its bouquet of services that ranges from:

- Supply Chain Strategy Design
- Inventory Planning, Management and Reduction
- Distribution Network Modeling and Optimization
- Warehouse / DC Design

These services are provided by the team of supply chain experts with sound knowledge of Global Best Practice along with understanding of local conditions.



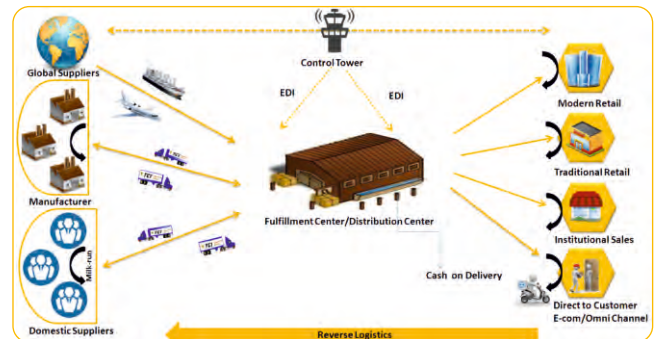
“Simplifi”

Your Business with TCI Supply Chain Solutions’

Dynamic Face of Retail – “Omni Channel”

The Retail landscape in India is metamorphosing with the advent of e-commerce into the game, leading to quick progression towards Omni-channel supply chain strategy.

We at TCI serve all supply chain models: Fulfilment centers for E-commerce - Inventory Model to Marketplace; as well as Distribution Centers and Mother Warehouses for Brick and mortar retail and consumer products ,along with a hybrid model straddling both formats.



Distribution / Fulfilment Centre

The DC/FC is the heart of retail supply chain. It consolidates and disseminates goods - facilitating Suppliers/ Sellers as well as Stores / Consumers

The TCI DC is a Smart warehouse equipped with right amount of networked infrastructure for seamless fulfillment

- Modern Multi tier and modular shelving system with Vertical Reciprocated Conveyor.
- Heavy Duty Racks with Reach trucks.
- Conveyors, Trolleys and Forklift for in house movement.
- Integrated WMS (Warehouse Management System).
- Wi-fi enables Hand Held Terminals for Putaway, Picking, Retrieval and Dispatch.
- 2-way EDI for visibility to all stakeholders.



Typical Warehousing Services



Receipt & QC



Labeling



Packing



Order Management



Road Permit Management



Documentation



Supplier Management

Typical KPI's

E-Commerce

O2M : Order to Manifest R2QC : Receipt to QC to Shelf Returns Processing –RTO, RBC, RTV

Brick & Mortar

Fill Rate
Goods inwards on Time

Common to All

Inventory Hygiene & Accuracy
Productivity Measurements
Safety

Reverse Logistics

The reverse logistics services basket include, but not limited to :

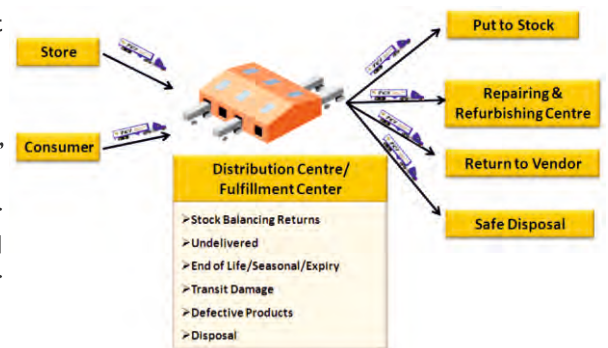
E-Com

RTO Processing - Return to Order (for undelivered, unopened packages.)

RBC - Return by Customer (Opened) for Reprocessing Return to Vendors for RBC or unsold goods or QC issues Refurbishing & Repairs for selected goods

Brick & Motor

Returns from Stockist - Processing and /or Credit Disposal of SLOB as per norms

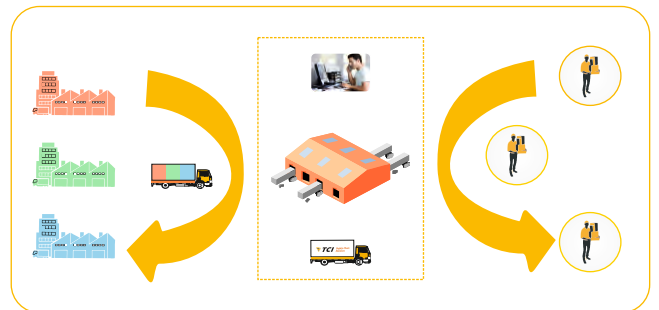


First and Last Mile

The First Mile - Supplier Pickups – are executed Pan India using Milk-Run – Cross Docking or Direct to Warehouse model using our Scheduling ERP , enabling Window Time Adherence at Supplier and an Item wise visibility in the supply chain till delivery at Warehouse .

The last Mile is typically done by Milk Run for local Brick and Mortar stores including after-hours/ early-hour delivery for Malls

Last mile for Consumers- Door step delivery - is facilitated by our express service (XPS) alongwith facilities like COD (Cash on Delivery).

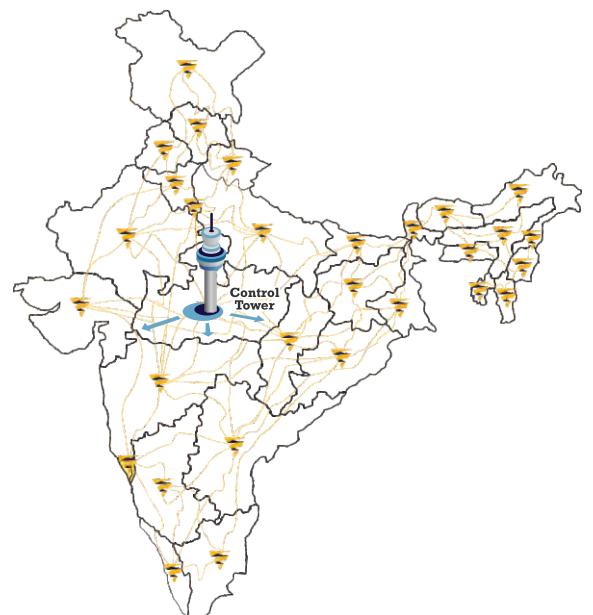


Control Tower

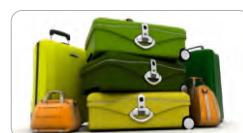
Besides logistics design support for the supply chain , conceiving the network or business process re-engineering , we also operate a Control Tower to ensure information flow across the chain .

This enables us to proactively take counter measures and remove potential abnormalities in the final service delivery .This includes.

- End to End SCM visibility
- KPI & Dashboard
- Cross Functional Support



Categories in Omni-Channel Retail



Lead Logistics Provider 3PL / 4PL

Production Logistics: (Supplier / Port of Entry or Exit to Plant):

- Just-In-Time (JIT)/ Just-In-Sequence (JIS)/ Vendor/ Co-Managed Inventory (VMI/ CMI)
- Inplant Stores and Finished Goods Warehouse / Yard Management.

Finished Goods Logistics (Outbound from Plant / Port of Entry) / Freight Desk Management:

- Demand Chain Management from Production/ Trading to Customer.
- Multi-Modal and Specialised Logistics Solutions.
- Consolidation of Carriers under a 24x7 Operation Control Tower.

Warehousing / Distribution Centre Management:

- Modern high-rise Warehouses equipped with WMS and RF enabled HHT for efficient throughput.
- Import / Export Custom and Excise bonded warehouse.
- Value Added Services from kitting to Light Assembly.

Key Account Management (KAM)

TCI SCS is a Customer Facing organization delivering on the SLA's (Service Level Agreement) by measurable KPI's (Key Performance Indicators).

The KAM Team operates like a Control Tower and manages information flow among suppliers, customers and intermediaries.

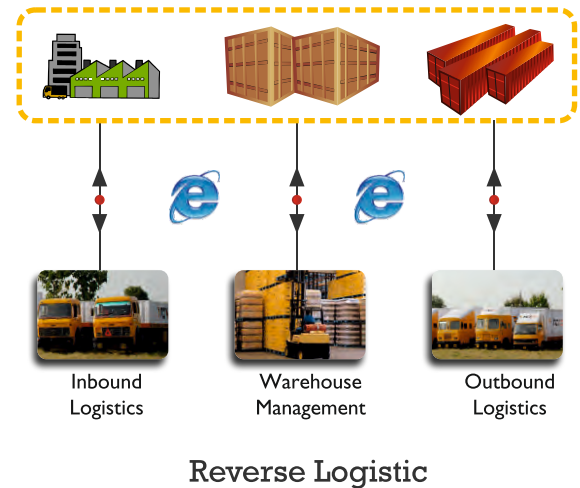
This process enables continuous control on exceptions and abnormalities.

Continuous improvement leading higher level of efficiencies at lower cost through:

- Kaizen and Quality Circle initiatives
- Elimination of MUDA in the chain

Typically the team operates as an extension of the client and echo's end user needs as an intrinsic part of the client's supply chain.

Collaborative Supply Chain Execution



Distinctive KPI's

Warehousing

- OTIF (One Time In Full)
- Inventory Accuracy
- On time Delivery
- FMFO / FMFE / FIFO Hygiene
- Safety & Hygiene

Production / Inbound Logistics

- Window Time Adherence
- Transit Time
- Alerts and Alarms
- Safety

Finished Goods / Outbound Logistics

- Order to Asset deployment
- On Time Delivery
- Safe Delivery

Core Competencies



The core values offered by TCI Supply Chain Solutions are operating on shorter product life cycles, scientifically and professionally managed inventory, supplemented with state-of-the-art material handling equipment warehousing and multi-modal transportation. And also managing and integrating the flow of information amongst hundreds of outsourced supply chain partners and the enterprises that employ them.

Key Industries

OMNI - Channel Retail



- Network Design
- Vendor to DC / Store platform and logistics
- Distribution Centre Design, Management,
- Value Added Services : QC, kitting, packaging
- Distribution - Milk Run, B to C, Collection on Delivery
- Reverse Logistics & Processing

Chemical



Adherence to Statutory Health Safety & Environment Practices

- Solids, Liquids, Gases
- Production Logistics
- Raw Material Stores, QC, Silo Charging
- Finished goods store & Value Added Services
- Freight Desk, Transportation
- EXIM Services : Bonded warehousing, Custom Clearance

Auto



Design to Execution:

- Production Logistics, Returnable Management, Kitting and Line Feeding
- CBU Logistics, Multi-modal Logistics, Yard Management
- Aftermarket Logistics & Distribution Center
- Parts Consolidation Center (PCC) for EXIM

Hi-Tech



Consumer Products:

- Production Logistic, Kitting and Line Feeding
- Distribution for B- B & B-C over surface & air
- Distribution Center Management
- Aftermarket & Reverse Logistics

Projects & Equipment

- Site logistics Plan & Execution
- Yard / Distribution Center Management
- Reverse Logistics

Cold Chain



- State of the art Reefer vehicles
- Temperature view over GPS
- City Delivery & Cross Country
- Emerging Cold Room network

5 Key Reasons to Prefer TCI Supply Chain Solutions

- Partnership Approach for growing your business
- Focus on corporate core competence
- Improve operational efficiency and productivity
- Improve customer service
- Cycle time reduction

Pharma & Health Care



Ambient & Cold Chain

- Distribution Center Management
- Surface & air transportation
- 24 hour Track & Trace
- Advanced monitoring of Temperature sensitive shipments.

AWARDS AND ACCOLADES

**“Manufacturing
Supply Chain
Service Provider
of the Year –
Overall”**

Presented
By
Kamikaze
B2B Media
Consecutively
from
2014 to 2018

**“Best
Warehouse
Management”**

Presented
By
Indian
Chamber of
Commerce
Year 2018

**“Effective
Retail
Through
Supply
Chain
Award”**

Presented
By
Asia Retail
Congress
Consecutively
from
2011 to 2018

**“Domestics
Logistics
Services
Company
of the Year”**

Presented
By
Frost
& Sullivan
Year 2015

**“Manufacturing
3PL Service
Provider of
The Year”**

Presented
By
Kamikaze
B2B Media
Year 2014

**“Fleet
Owner of
The Year in
The
Automotive
Segment”**

Presented
By
Mahindra
Year 2013

**“Supply Chain
Innovation of
the Year
for
E-Commerce”**

Presented
By
Kamikaze
B2B Media
Year 2015

**“Company
of The Year”**

Presented
By
Express
Logistics &
Supply Chain
Conclave
Year 2017



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