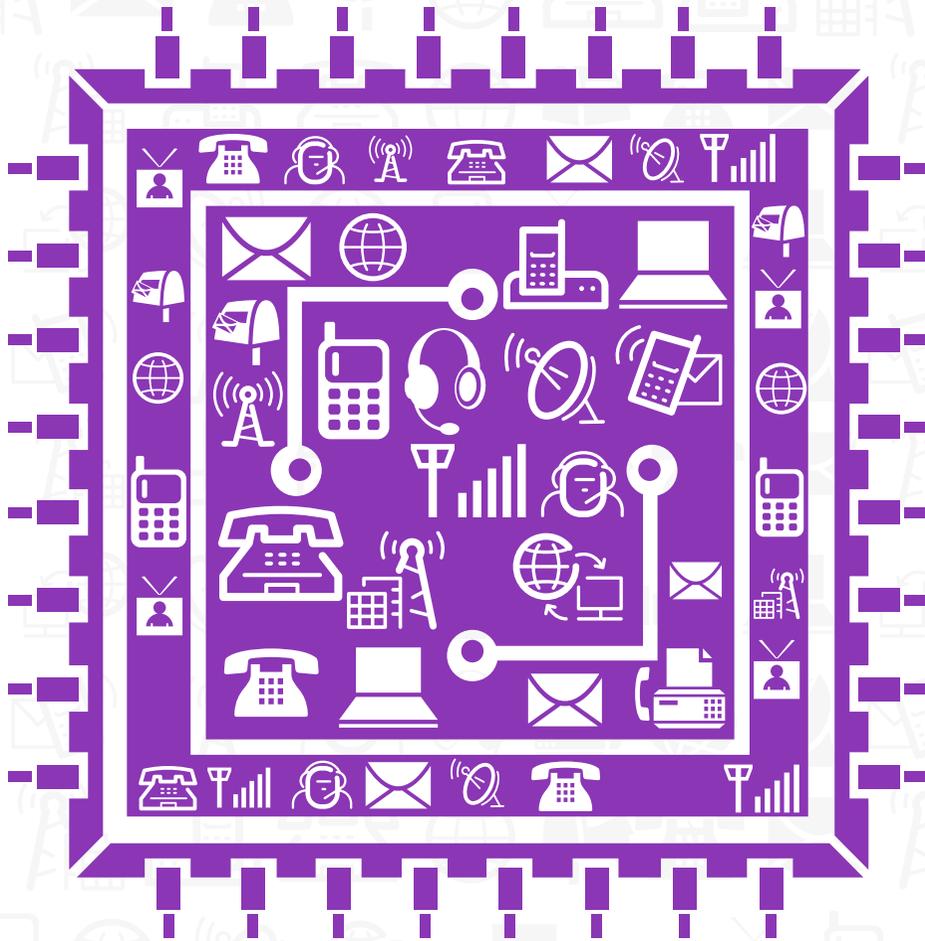




TCI

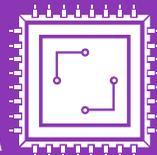
*Supply Chain
Solutions*

INNOVATE YOUR BUSINESS



**WE ANALYZE, OPTIMIZE,
FORMULIZE, INTERNALIZE, SYNCHRONIZE,
YOU CAPITALIZE**

**HI-TECH
& TELECOM**



Vision

TCI Group should be a **Customer Oriented, Multi Technology, Multi Specialist** transport system in the Indian and International markets, with a **proven commitment to excellence** in every facet of activity and **pursuit of value based policies to satisfy aspirations** of society, customers, vendors, employees, shareholders and the transport industry.

Group Credibility

- Incorporated in 1958, as a "One Man, One Truck, One Office" company, now India's Leading integrated supply chain and logistics solutions provider.
- Extensive own infrastructure of 1000+ real time ERP enabled offices, modern warehouses of over 12 million sq.ft covered area with 6000+ strong workforce.
- TCI takes pride in being a good corporate citizen by adhering to good corporate governance practices and undertakes social economic welfare activities under the aegis of TCI Foundation.



Values that drive the Company



Customer Focus

For the customer with the customer



Ownership

To work with the passion of an entrepreneur, be self motivated & take pride of belonging with the company



Responsiveness

To make customer responsiveness our core competency and align all aspects of business to deliver our best



Empathy

To incorporate emotional intelligence into our day to day operations & create an enabling work environment ruled by respect for one and all

Single Window Solutions

It is with the amalgamation of many complimenting forces that a complete solution emerges. Group TCI has moved seamlessly internally within its divisions and externally across boundaries to serve business among various industry verticals by being an intrinsic part of the customer's logistics process.



Mission

- To be the **Most Admired** service provider of Integrated Supply Chain Solutions.
- To **Deliver Value** to our customers and stakeholders by adopting best practices and continuous innovation.

Supply Chain Management : Conceptualisation To Execution

- TCI SCS brings in a lot of commitment in its partnership with its clients. Being in a mission critical service industry, we design system and processes around your wish-list and monitor operations to the last detail in ensuring an agile and lean supply chain for you.
- Operating in the value space, SCS has a rich talent pool for key industry verticals to provided tailor made Solutions
 - Dynamic Supply Chain Network Design.
 - Supply Chain Execution : As a Lead Logistics Provider (3PL / 4PL)



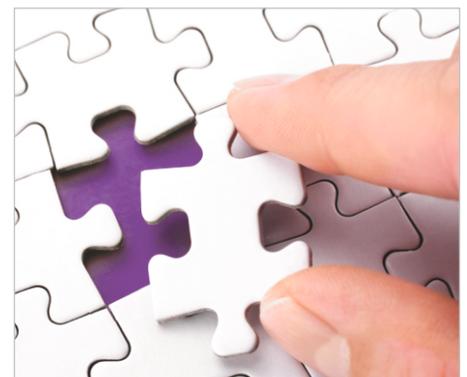
Consultancy

With successful case studies of Network Design and Supply Chain Re-engineering across various industries, TCI SCS is well equipped to offer the best solution for your supply chain.

With complex supply chains yet abbreviated product life cycle, network re-design post GST:- Companies need to drive change smartly and efficiently. Our consulting service can help you achieve the same through its bouquet of services that ranges from:

- Supply Chain Strategy Design
- Inventory Planning, Management and Reduction
- Distribution Network Modeling and Optimization
- Warehouse / DC Design

These services are provided by the team of supply chain experts with sound knowledge of Global Best Practice along with understanding of local conditions.



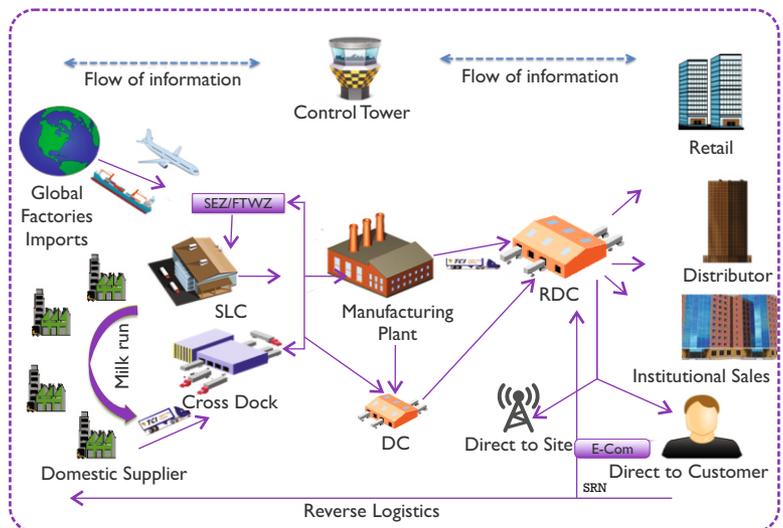
“Innovate”

Your Business with TCI Supply Chain Solutions’



Emerging Trends in HI-Tech Industry

The hi-tech industry has been in foreground of sheer transformation in technology. It drives a rise of products innovation resulting in demand of a dynamic and complex set of approaches to efficiently incorporate suppliers, manufacturers, warehouse and stores. Therefore, the merchandise is produced and distributed at the right quantities at the right time and to the right locations in order to minimize system-wide costs while satisfying service level requirements.

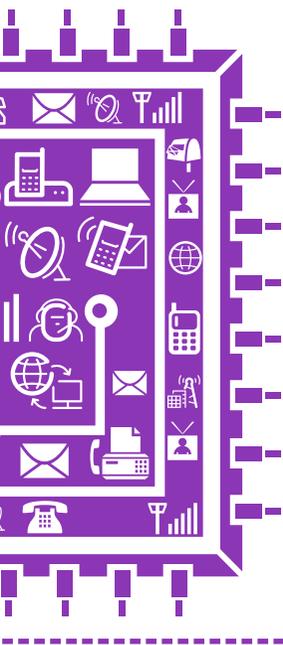


Production Logistics

Covers all the activities connected to the supply of production process and delivery of products to the distribution warehouse.

- **In Plant Service:** Sequencing centres management, Just in time , Just in sequence to line feeding, Kitting, Deboxing and Bin.
- **VMI/Suppliers logistics Centre(SLC):** Milkrun from vendor parks, cross docking of raw material, journey management, long haul to plants as per schedule, tracking and MIS to all stake holder.
- **Schedule Sharing and Interfacing with Vendor:** Software backbone for end to end tracking, window timing & adherence to production and supply schedule

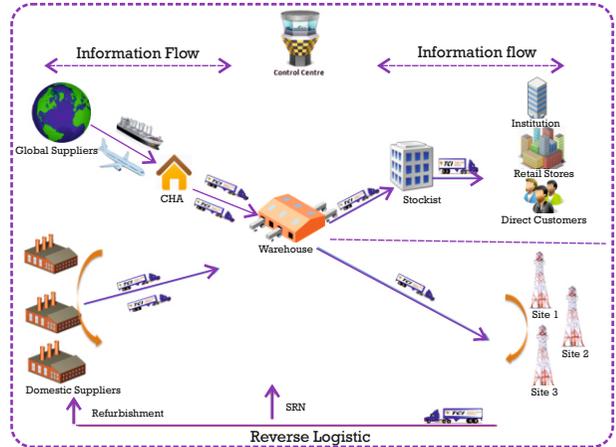




Projects & Equipment Logistics

Site Logistics Plan & Execution

- Route mapping of the sites based on schedule as part of a network plan/schedule commission.
- Milk run drop off delivery at sites
- Delivery at inaccessible places, buildings, hillocks
- Innovative and unconventional means used to deliver the same with safety of man and material
- Sequenced Delivery from Warehouse or JIT directly to state. Consolidation Centre.



Distribution Centre Management

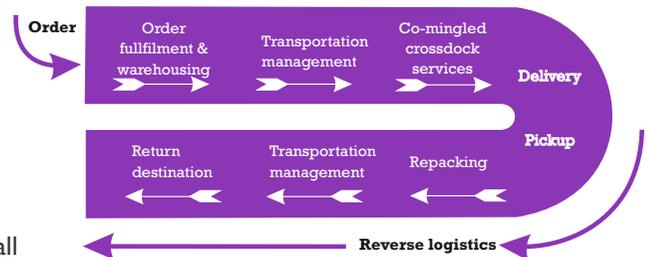
The warehouse is the supply chain nerve centre, sensing and responding to demand, controlling inventory flow and mediating variability. TCI SCS have access to warehouse facilities in Pan India location. It include services such as:

- Mother and regional warehouse
- Distribution from factory to RDC/SDC in High Cube Container
- After market distribution centre
- Reverse Logistics
- Last mile delivery



Reverse Logistics

- Complaint handling and replacement
- Recall of damage goods to processing centre
- Technical rectification/ re-engineering by engineers
- Spare parts, warranties & suppliers co-ordination
- Shipment of rejected parts to OEM
- Disposal of scrap and damages
- Reverse Logistics - Returns for Major Parts Replacements or Recall



Sub Verticals in HI-Tech Logistics

Consumer Goods



Engineering & Electrical



IT Peripherals



Telecom



Core Competencies



The core values offered by TCI Supply Chain Solutions are operating on shorter product life cycles, scientifically and professionally managed inventory, supplemented with state-of-the-art material handling equipment warehousing and multi-modal transportation. And also managing and integrating the flow of information amongst hundreds of outsourced supply chain partners and the enterprises that employ them.

Key Industries

Retail / E-tail



- Network Design
- Vendor to DC / Store platform and logistics
- Distribution Centre Design, Management,
- Value Added Services : QC, kitting, packaging
- Distribution - Milk Run, B to C, Collection on Delivery
- Reverse Logistics & Processing

Chemical



Adherence to Statutory Health Safety & Environment Practices

- Solids, Liquids, Gases
- Production Logistics
- Raw Material Stores, QC, Silo Charging
- Finished goods store & Value Added Services
- Freight Desk, Transportation
- EXIM Services : Bonded warehousing, Custom Clearance

Auto



Design to Execution:

- Production Logistics, Returnable Management, Kitting and Line Feeding
- CBU Logistics, Multi-modal Logistics, Yard Management
- Aftermarket Logistics & Distribution Center
- Parts Consolidation Center (PCC) for EXIM

Hi-Tech



Consumer Products:

- Production Logistic, Kitting and Line Feeding
- Distribution for B- B & B-C over surface & air
- Distribution Center Management
- Aftermarket & Reverse Logistics

Projects & Equipment

- Site logistics Plan & Execution
- Yard / Distribution Center Management
- Reverse Logistics

Cold Chain



- State of the art Reefer vehicles
- Temperature view over GPS
- City Delivery & Cross Country
- Emerging Cold Room network

Pharma & Health Care



Ambient & Cold Chain

- Distribution Center Management
- Surface & air transportation
- 24 hour Track & Trace
- Advanced monitoring of Temperature sensitive shipments.

5 Key Reasons to Prefer TCI Supply Chain Solutions

- Partnership Approach for growing your business
- Focus on corporate core competence
- Improve operational efficiency and productivity
- Improve customer service
- Cycle time reduction

Lead Logistics Provider 3PL / 4PL

Production Logistics: (Supplier / Port of Entry or Exit to Plant):

- Just-In-Time (JIT)/ Just-In-Sequence (JIS)/Vendor/ Co-Managed Inventory (VMI/ CMI)
- Inplant Stores and Finished Goods Warehouse / Yard Management.

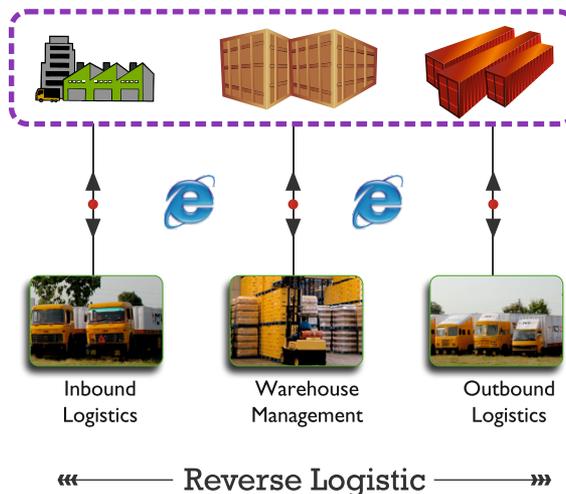
Finished Goods Logistics (Outbound from Plant / Port of Entry) / Freight Desk Management:

- Demand Chain Management from Production/ Trading to Customer.
- Multi-Modal and Specialised Logistics Solutions.
- Consolidation of Carriers under a 24x7 Operation Control Tower.

Warehousing / Distribution Centre Management:

- Modern high-rise Warehouses equipped with WMS and RF enabled HHT for efficient throughput.
- Import / Export Custom and Excise bonded warehouse.
- Value Added Services from kitting to Light Assembly.

Collaborative Supply Chain Execution



Key Account Management (KAM)

TCI SCS is a Customer Facing organization delivering on the SLA's (Service Level Agreement) by measurable KPI's (Key Performance Indicators).

The KAM Team operates like a Control Tower and manages information flow among suppliers, customers and intermediaries.

This process enables continuous control on exceptions and abnormalities.

Continuous improvement leading higher level of efficiencies at lower cost through:

- Kaizen and Quality Circle initiatives
- Elimination of MUDA in the chain

Typically the team operates as an extension of the client and echo's end user needs as an intrinsic part of the client's supply chain.

Distinctive KPI's

Warehousing

- OTIF (One Time In Full)
- Inventory Accuracy
- On time Delivery
- FMFO / FMFE / FIFO Hygiene
- Safety & Hygiene

Production / Inbound Logistics

- Window Time Adherence
- Transit Time
- Alerts and Alarms
- Safety

Finished Goods / Outbound Logistics

- Order to Asset deployment
- OnTime Delivery
- Safe Delivery

AWARDS AND ACCOLADES

“Manufacturing Supply Chain Service Provider of the Year – Overall”

Presented By
Kamikaze
B2B Media
Consecutively
from
2014 to 2018

“Best Warehouse Management”

Presented By
Indian
Chamber of
Commerce
Year 2018

“Effective Retail Through Supply Chain Award”

Presented By
Asia Retail
Congress
Consecutively
from
2011 to 2018

“Domestic Logistics Services Company of the Year”

Presented By
Frost
& Sullivan
Year 2015

“Manufacturing 3PL Service Provider of The Year”

Presented By
Kamikaze
B2B Media
Year 2014

“Fleet Owner of The Year in The Automotive Segment”

Presented By
Mahindra
Year 2013

“Supply Chain Innovation of the Year for E-Commerce”

Presented By
Kamikaze
B2B Media
Year 2015

“Company of The Year”

Presented By
Express
Logistics &
Supply Chain
Conclave
Year 2017



A division of Transport Corporation of India Ltd.

TCI House, 69 Institutional Area, Sector - 32, Gurugram - 122 001, Haryana, India.

Tel: +91-124-2381603 | **Fax:** +91-124-2384085

Email: telecom.lho@tciscs.com | **Website:** www.tciscs.com